

Company:

Department:

Name:

Date:

<p style="text-align: center;"><b>SELF-ASSESSMENT FOR MANUFACTURERS</b></p> <p style="text-align: center;">Please rate your company in each of the following areas:</p>	<p style="text-align: center;"><b>Ratings</b></p> <p>4 = Excellent 3 = Good 2 = "Just Okay" 1 = Poor 0 = Unsatisfactory N/A = Not Applicable</p>
The leadership team is excited about our business.	
Our employees are excited about our business.	
Sales and/or dealers efficiently and confidently know what to sell and how to sell it.	
Our company is effective matching inventory with demand.	
Our company is efficient booking customer orders into our business systems and converting those orders into products.	
We rely on business systems and business processes to get things done; we're not people-dependent.	
Leadership relies on dashboards and business system reporting to monitor status.	
Sales & Order Administration relies on business systems and business processes.	
Manufacturing, Materials, Purchasing, Production Control and Shipping rely on business systems and business processes.	
Customer/Field Service relies on business systems and business processes.	
Finance & Accounting relies on business systems and business processes.	
Human Resources relies on business systems and business processes.	
We have a robust, coherent process for developing new products and getting those products into production.	
Inventory turns (turnover) meets company expectations.	
Profitability meets expectations.	
Customer orders are delivered on time; our lead times are competitive.	
Customer-owned material or products sent in for warranty repair are processed and returned expeditiously meeting customer expectations.	
Our quality systems meet ensure product quality and consistency.	
Customers would rate us as:	

**Areas with a score of 2 or less need immediate attention.**

**Contact us today!** Email: [info@DaveGardner.biz](mailto:info@DaveGardner.biz) or Phone: **1-408-475-7068**

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Around People, Process And Technology